



Hotel Lawyers

Aggressive and passionate advocacy
for hotel owners and lenders

© 2023 Global Hospitality Group®

How can JMBM's Global Hospitality Group® help you?

***Legal and business experience from more than
4,700 hotels valued at more than \$125 billion***

JMBM's Global Hospitality Group® works nationally and internationally to provide transactional, litigation, labor and regulatory advice for hotel owners, developers, operators, and capital providers. Our business and legal expertise is powered by our work on more than 4,700 hotels worldwide, valued at more than \$125 billion. See our hospitality [Brochure](#), [Credentials](#), and [How we work anywhere](#).

Whether you are buying, selling or financing a hotel, developing a new one, trying to get a great operator and brand, dealing with cybersecurity and data privacy, confronting unions, defending an ADA lawsuit, or getting entitlements, we have the experience to help.

Our litigation team – more than half of our attorneys – works around the world on hotel-specific matters involving HMAs, franchise agreements, joint ventures, financings, ground and operating leases, construction, land use, employment, unfair competition, and fiduciary duties.

Here are some highlights of areas where we provide advice:

- ADA compliance & defense
- Business structuring
- Cannabis
- Celebrity chef agreements
- Construction, design, architecture negotiations, contracts & disputes
- Corporate governance
- Crisis management
- Cybersecurity & data privacy
- Development
- Due diligence
- Equity & joint ventures
- ERISA
- Expert witness
- Fiduciary duty
- Financing (all capital stack levels)
- Foreign investment
- Franchise & licensing
- Ground leases
- Hotel-specific contracts
- Labor & employment
- Land use & environmental
- Leasing
- Litigation
- Management agreements
- Mergers & acquisitions
- Mixed-use
- Office, retail, industrial leasing
- Portfolio acquisitions & sales
- Proposition 65
- Purchase & sale
- Qualified Opportunity Zones
- Repositioning
- Restaurants
- Shareholder disputes
- Tax
- Trademark & copyright
- Trusts & estates
- Union avoidance & planning
- Union negotiations
- Vacation ownership
- Workouts & receiverships

JMBM's Global Hospitality Group® is the premier hospitality practice in a full-service law firm and the most experienced legal and advisory team in the industry. We publish the Hotel Law Blog, offer free hospitality handbooks, and host or speak at numerous national hotel finance & investment conferences and webinars. Go to HotelLawyer.com to find these resources and more.

Resources available on HotelLawyer.com

[The HMA & Franchise Agreement Handbook](#) is an essential guide for owners, developers, investors and lenders negotiating a Hotel Management or Franchise Agreement, and includes information on how to find a great hotel operator and brand, important deal points to negotiate in an HMA or license agreement, and how to terminate such long-term hotel management and franchise agreements.

[The How to Buy a Hotel Handbook](#) is based on the experience the Global Hospitality team has gained from hotel transactions all over the world. The Handbook provides a detailed overview of the hotel acquisition process, a thorough due diligence checklist, and informative articles that address some of the most important questions that arise when buying, selling, financing, working out or recapitalizing a hotel.

[The Lenders Handbook for Troubled Hotels](#) is a comprehensive resource for lenders, owners and borrowers dealing with distressed hotels or other assets with operating businesses. The easy-to-read book covers workouts and special servicing, how to handle mortgage loans, restructuring distressed condo hotels, Enhanced Note Sales™ and other topics of interest.

[The ADA Compliance and Defense Guide](#) is a practical handbook for owners and operators of hotels, restaurants, golf courses, spas and sports facilities, banks and other financial institutions, retail stores, shopping centers, theaters, sports arenas, and other places of “public accommodation,” as defined by the Americans with Disabilities Act (ADA).

HotelLawBlog.com provides more than 1,000 articles with regular posts on hotel industry data, developments and trends, hotel management and franchise agreements, hotel acquisitions, financing highlights, ADA defense and compliance, data privacy, workouts, and opportunistic investments.

[Help for Distressed Assets – Hotel, Retail, and Office](#) lists all the expertise and resources you need for these asset classes

[JMBM's Hotel Acquisition Checklist](#) outlines key issues and concerns that buyers and sellers must keep track of in a hotel purchase, sale, financing or workout transaction.

[Hotels We Have Worked On](#) is the entry to our photo gallery of hotels we have worked on over the years – more than 4,700 properties around the globe.